1. Record Nr. UNINA9910298492503321 Autore Ramdorai Aditi Titolo Frugal Innovation in Healthcare: How Targeting Low-Income Markets Leads to Disruptive Innovation / / by Aditi Ramdorai, Cornelius Herstatt Pubbl/distr/stampa Cham:,: Springer International Publishing:,: Imprint: Springer,, 2015 **ISBN** 3-319-16336-1 Edizione [1st ed. 2015.] Descrizione fisica 1 online resource (178 p.) Collana India Studies in Business and Economics, , 2198-0012 Disciplina 330 338.473621 36.210.681 361 381 658514 Soggetti Health care management Health services administration Health economics Globalization Markets Management Industrial management Social policy Health Care Management **Health Economics Emerging Markets/Globalization** Innovation/Technology Management Social Policy Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references.

Introduction -- Bottom of the Pyramid Concept: Taking Stock --

Disruptive Innovations Theory -- Methodology and Research Process -- Study 1: BOP as a Source for Disruptive Innovations -- Study 2: Lessons

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Resolution and Disruptive Innovations for the Bottom of the Pyramid
Markets -- Discussion of Findings and Conclusion -- Appendix.

This book focuses on how companies are innovating with regard to the Bottom-of-the-Pyramid (BOP) the lowest socio-economic segment, and the organizational conditions they need to be successful. The authors use several examples of disruptive innovations for this market, particularly in the Indian healthcare sector. Low-cost, specialty hospital chains like Aravind Eye Care and Narayana Hrudayalaya have brought down the cost of certain medical procedures significantly. The Indian conglomerate Tata Group and the American healthcare giant GE Healthcare have also developed affordable products targeted at the lowest-income segments in India. The authors present an in-depth analysis of these companies and present their insightful results on disruptive innovation and the ever-challenging BOP market.