Record Nr. UNINA9910298209103321 Autore Cairns George Titolo Scenario Thinking: Preparing Your Organization for the Future in an Unpredictable World / / by George Cairns, George Wright Cham: .: Springer International Publishing: .: Imprint: Palgrave Pubbl/distr/stampa Macmillan, , 2018 **ISBN** 3-319-49067-2 Edizione [2nd ed. 2018.] Descrizione fisica 1 online resource (XIX, 276 p. 15 illus.) 658.1 Disciplina Organization Soggetti **Planning** Operations research **Decision** making Operations Research/Decision Theory Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Chapter 1. Why should the individual and organization practice scenario thinking? -- Chapter 2. Working with scenarios: introducing the basic method -- Chapter3. Working with stakeholders: understanding stakeholder viewpoints and critiquing scenario storylines -- Chapter4. Augmenting scenario approaches: delving deeper and stretching wider -- Chapter5. Scenarios and decision analysis -- Chapter6. Creating robust strategies and robust organizations -- Chapter7. The backwards logic method of constructing extreme scenarios -- Chapter8. Diagnosing organizational receptiveness -- Chapter9.Lessons learnt from using scenario planning on the real world -- Chapter 10. Evaluation of the effectiveness of scenario interventions within organizations. Sommario/riassunto Develops scenario planning methods in ways that link scenario analysis to improved decision making, engage time-poor senior decision makers, attenuate decision makers' tendency to deflect responsibility for bleak, negative scenario outcomes, and enhance causal analysis

within scenario-storyline development. What if? Two of the most powerful – and frightening – words in business. Almost as bad as "I didn't see that coming." Some things that transform the marketplace

overnight come from nowhere. Some things that create potentially critical under-performance are genuinely unforeseeable. Sometimes it is impossible to predict how a change in an organizational strategy will play out. Some things and sometimes – but not many and not often. Decision makers in organizations face more-and-more complex and ambiguous problems that need to be addressed under time pressure and the need for practical decision support has become essential. The range of methods in this book will enable you to be prepared, proactive and resilient no matter what the future brings. Based on up-to-date academic research and years of application and iteration in the real world, this book, illustrated with examples of the value delivered in Europe, Australia and the Middle East, will transfer practical skills in scenario thinking using step-by-step instructions. This thoroughly revised and expanded second edition introduces these new approaches in detail, with clear guidelines and examples to enable the reader to select and implement the most appropriate scenario method to suit the issue at hand - considering the timeframe for its investigation, the resources available and the outcomes expected.