Record Nr. UNINA9910298204203321 Autore Bergamin Stephan Titolo Mergers and acquisitions: integration and transformation management as the gateway to success / / by Stephan Bergamin, Markus Braun Pubbl/distr/stampa Cham:,: Springer International Publishing:,: Imprint: Springer,, 2018 **ISBN** 3-319-60504-6 Edizione [1st ed. 2018.] Descrizione fisica 1 online resource (110 pages): illustrations Collana Management for Professionals, , 2192-8096 Disciplina 658.16 Soggetti Organization **Planning** Leadership Commercial law Personnel management Corporate governance Business Strategy/Leadership **Business Law Human Resource Management** Corporate Governance Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Integration Management in Mergers and Acquisitions: Success Factors Nota di contenuto and Pitfalls -- Integration Management as a Gateway to Performance Transformation -- Global Merger dormakaba - Interview and Case Study -- Global Merger LafargeHolcim - Interview and Case Study --Closing Remarks. . Sommario/riassunto This book brings home the message that meticulous integration management is the key to success in M&A transactions. Half of all M&A transactions are unsuccessful because many companies embarking on a merger neglect this key success factor. Based on 30 years of experience of corporate mergers and acquisitions as well as the subsequent implementation of growth strategies, the authors have developed a practical manual that helps managers optimize and streamline their growth strategy using persistent integration and

transformation management. The book provides first-hand accounts of M&A transactions that the authors led or were involved in, assessing each case from an insider perspective and outlining the key success factors and pitfalls. It concludes with practical checklists including the most relevant topics for each individual step toward successful integration.