Record Nr. UNINA9910293139003321 Autore Hendricks Vincent F Titolo Reality Lost [[electronic resource]]: Markets of Attention, Misinformation and Manipulation / / by Vincent F. Hendricks, Mads Vestergaard Pubbl/distr/stampa Springer Nature, 2019 Cham:,: Springer International Publishing:,: Imprint: Springer,, 2019 **ISBN** 3-030-00813-4 Edizione [1st ed. 2019.] 1 online resource (XXI, 144 p. 49 illus.) Descrizione fisica Disciplina 658.872 Internet marketing Soggetti Digital media Philosophy Behavioral economics Online Marketing/Social Media Digital/New Media Philosophy of Technology Behavioral/Experimental Economics Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Chapter 1. Attention Economics -- Chapter 2. The News Market --Nota di contenuto Chapter 3. Attention Speculation and Political Bubbles -- Chapter 4. Alternative Facts, Misinformation, and Fake News -- Chapter 5. Fact Resistance, Populism, and Conspiracy Theory -- Chapter 6. The Post-Factual Democracy. This open access book looks at how a democracy can devolve into a Sommario/riassunto post-factual state. The media is being flooded by populist narratives, fake news, conspiracy theories and make-believe. Misinformation is turning into a challenge for all of us, whether politicians, journalists, or citizens. In the age of information, attention is a prime asset and may be converted into money, power, and influence – sometimes at the cost of facts. The point is to obtain exposure on the air and in print media,

and to generate traffic on social media platforms. With information in

abundance and attention scarce, the competition is ever fiercer with truth all too often becoming the first victim. Reality Lost: Markets of Attention, Misinformation and Manipulation is an analysis by philosophers Vincent F. Hendricks and Mads Vestergaard of the nuts and bolts of the information market, the attention economy and media eco-system which may pave way to postfactual democracy. Here misleading narratives become the basis for political opinion formation, debate, and legislation. To curb this development and the threat it poses to democratic deliberation, political self-determination and freedom, it is necessary that we first grasp the mechanisms and structural conditions that cause it.