Record Nr. UNINA9910260658103321 Autore Westland J. Christopher Titolo Global electronic commerce: theory and case studies // J. Christopher Westland, Theodore H.K. Clark Pubbl/distr/stampa Cambridge, Massachusetts:,: MIT Press,, c1999 [Piscatagay, New Jersey]:,: IEEE Xplore,, [1999] **ISBN** 0-585-23821-9 Descrizione fisica 1 PDF (xi, 592 pages): illustrations Altri autori (Persone) ClarkTheodore H. K. Disciplina 658.8/00285 Soggetti Electronic commerce Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Title from title screen. Nota di bibliografia Includes bibliographical references (pages [581]-585) and index. Sommario/riassunto Over the past two decades, businesses in virtually every sector of the world economy have benefited from the technologies of electronic commerce--the automation of commercial transactions using computer and communications technologies. Electronic commerce has spurred far-reaching changes in business, on multiple fronts, using many technologies. This book provides a deep, practical understanding of these technologies and their use in e-commerce. Unlike other books on e-commerce, it does not concentrate solely on the Internet. Instead, it suggests that the Internet is only a bridge technology--attractive because of its low cost and global reach, but unattractive because of its slow speed and poor user interface. Each of the twelve chapters contains an overview of a current theory or practice followed by one or more business case studies. A combination of academic theory and case studies provides a comprehensive picture of how businesspeople

use computers to revolutionize the selling and delivery of their

products and services.