1. Record Nr. UNINA9910255244903321 Autore Schneider Jen Titolo Under pressure : coal industry rhetoric and neoliberalism / / by Jen Schneider, Steve Schwarze, Peter K. Bsumek, Jennifer Peeples Pubbl/distr/stampa London: .: Palgrave Macmillan UK: .: Imprint: Palgrave Macmillan, . 2016 **ISBN** 1-137-53315-3 Edizione [1st ed. 2016.] Descrizione fisica 1 online resource (XIII, 189 p. 7 illus. in color.) Collana Palgrave Studies in Media and Environmental Communication, , 2634-6451 Disciplina 338.2/724 Soggetti Communication Climate change **Energy policy** Energy and state Public relations Media and Communication Climate Change Management and Policy Communication Studies Climate Change Energy Policy, Economics and Management Corporate Communication/Public Relations **United States** Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Bibliographic Level Mode of Issuance: Monograph Nota di bibliografia Includes bibliographical references at the end of each chapters and index. Nota di contenuto 1. Coal Under Pressure -- 2. Industrial Apocalyptic -- 3. Corporate Ventriloguism -- 4. Technological Shell Game. - 5. Hypocrite's Trap -- 6. Energy Utopia -- 7. Coal and the Contradictions of Neoliberalism. Sommario/riassunto This book examines five rhetorical strategies used by the US coal industry to advance its interests in the face of growing economic and environmental pressures: industrial apocalyptic, corporate ventriloguism, technological shell game, hypocrite's trap, and energy utopia. The authors argue that these strategies appeal to and reinforce neoliberalism, a discourse and set of practices that privilege market

rationality and individual freedom and responsibility above all else. As the coal industry has become the leading target and leverage point for those seeking more aggressive action to mitigate climate change, their corporate advocacy may foreshadow rhetorical strategies available to other fossil fuel industries as they manage similar economic and cultural shifts. The authors' analysis of coal's corporate advocacy also identifies contradictions and points of vulnerability in the organized resistance to climate action as well as the larger ideological formation of neoliberalism. Jen Schneider is Associate Professor of Public Policy and Administration at Boise State University, USA. Her work examines the communication of scientific, technological, and environmental controversies. She is particularly interested in controversial or contested energy development and practices, such as hydrofracturing, coal mining, and nuclear power, and the role of rhetoric and expertise in defending such practices. Steve Schwarze is Professor and Chair in the Department of Communication Studies at the University of Montana, USA. His research examines the rhetoric of environmental controversies. His research appears in prominent outlets for rhetoric and environmental communication, such as the Quarterly Journal of Speech, Rhetoric & Public Affairs and Environmental Communication. Peter K. Bsumek is Associate Professor in the School of Communication Studies at James Madison University, USA. His research and teaching focus on rhetoric, advocacy, and processes of decision-making, with a specific emphasis in environmental communication. He is the 2014 recipient of the J. Robert Cox Award in Environmental Communication and Civic Engagement. Jennifer Peeples is Professor of Communication Studies at Utah State University, USA. Her area of research is environmental rhetoric with a focus on the discourse and images used in the construction of environmental controversies. She has won a number of awards for her research and is on the editorial board for Environmental Communication and the Quarterly Journal of Speech. .