Record Nr. UNINA9910254953203321 Autore Gavinelli Laura **Titolo** Business Strategies and Competitiveness in Times of Crisis [[electronic resource]]: A Survey on Italian SMEs / / by Laura Gavinelli London:,: Palgrave Macmillan UK:,: Imprint: Palgrave Macmillan,, Pubbl/distr/stampa 2016 **ISBN** 1-137-57810-6 Edizione [1st ed. 2016.] Descrizione fisica 1 online resource (XXVIII, 290 p. 34 illus.) 658.022 Disciplina Soggetti Small business Leadership Market research Organization **Planning Small Business** Business Strategy/Leadership Market Research/Competitive Intelligence Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Nota di contenuto Chapter 1 Firms Strategies and Competitiveness: an overview --Chapter 2 The Sources of Competitive Advantage -- Chapter 3 The Competitiveness of Italian Small and Medium-Sized Enterprises (SMEs) -- Chapter 4 A Survey on Monza and Brianza SMEs, Italy -- Chapter 5 Boosting Italian SMEs' Development: first consideration -- Bibliography. Sommario/riassunto This book focuses on the relationship between business strategy and competition among Italian SMEs in the aftermath of the economic crisis. First examining business strategy and competitive advantage in a broader sense, Business Strategies and Competitiveness in Times of Crisis goes on to analyse the strategic behaviour of SMEs and the key factors that allow them to overcome the challenges they face. The book covers wide-ranging topics such as marketing and communication strategies, internationalization process and entry modes, access to credit, networking, innovation process and human resources

enhancement. Referring to insightful case studies and surveys

conducted between 2011 and 2014, it reflects on managerial implications for Italian SMEs and identifies their three main competitive challenges. .