Record Nr. UNINA9910254942003321 Autore Porter Kathey **Titolo** 50 Billion Dollar Boss: African American Women Sharing Stories of Success in Entrepreneurship and Leadership / / by Kathey Porter, Andrea Hoffman New York: ,: Palgrave Macmillan US: ,: Imprint: Palgrave Macmillan, , Pubbl/distr/stampa 2016 1-137-47502-1 ISBN Edizione [1st ed. 2016.] Descrizione fisica 1 online resource (181 p.) Classificazione BUS012000BUS025000BUS071000BUS097000 Disciplina 658.42108996073 Soggetti Small business Personnel management Entrepreneurship Success in business Careers Leadership Office management **Small Business Human Resource Management** Careers in Business and Management Business Strategy/Leadership Office Management Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Cover; Half-Title; Title; Copyright; Table of Contents; Preface: Our Personal Journeys to Entrepreneurship and the Book; Acknowledgments: Introduction: A New Boss in Town; Chapter 1 The Growing Impact of African American Women-Owned Businesses; Chapter 2 You Want to Do What ? Turning Your Idea into Your Business; Chapter 3 I Think I Love You: Branding Your Passion and Understanding

Your Unique Value Proposition; Chapter 4 Who Do I Run to? Finding a Mentor and Building Mentor Relationships; Chapter 5 Adding Value:

**Building Mutually Beneficial Strategic Partnerships** 

Chapter 6 Your Network Is Your Net Worth: Building Your Relationship CurrencyChapter 7 Where Is the Money? Solutions to Fund Your Business and Business Development; Chapter 8 Making You a Priority: Leveraging Internal Strengths; Chapter 9 Keeping It Moving: Developing a Resilient Mind-Set; Chapter 10 Faster, Smarter, Harder: Taking Your Business to the Next Level; Chapter 11 Coding for the Future: New Frontiers for African American Women in Technology; Chapter 12 Why Should Guys Have All the Fun? Entrepreneurial Opportunities in Nontraditional Industries

Chapter 13 Intrapreneurship: Adding Entrepreneurial Value and Innovation within a CorporationChapter 14 Make Being a Woman-Owned Business Work for You: Resources on Programs, Agencies, and Organizations That Support Women-Owned Businesses; Conclusion; References; About the Authors; Index

## Sommario/riassunto

This book looks at several successful African American women and chronicles their success, obstacles, challenges, and lessons learned. The authors have first person access to each of these women and break down their stories to help other aspiring entrepreneurs achieve their dreams of starting or owning their own business.