

1. Record Nr.	UNINA9910254932603321
Autore	Martínez-López Francisco J
Titolo	Online Brand Communities : Using the Social Web for Branding and Marketing / / by Francisco J. Martínez-López, Rafael Anaya, Rocio Aguilar, Sebastián Molinillo
Pubbl/distr/stampa	Cham : , : Springer International Publishing : , : Imprint : Springer, , 2016
ISBN	3-319-24826-X
Edizione	[1st ed. 2016.]
Descrizione fisica	1 online resource (VIII, 253 p. 5 illus. in color.)
Collana	Progress in IS, , 2196-8705
Disciplina	659.144
Soggetti	Marketing Electronic commerce Information technology Business—Data processing e-Commerce/e-business IT in Business
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Nota di bibliografia	Includes bibliographical references.
Nota di contenuto	Introduction -- Evolution of the Web -- Foundations and Structure of the Social Web -- Utility of the Social Web for Business -- Evolution of the Marketing Mind-set and the Value-creation Process -- Brand and Social Web -- Conceptual Approach to Community, Virtual Community and Online Brand Community -- Types of Virtual Communities and Virtual Brand Communities -- Consumers' Motivations to Participate in Virtual Brand Communities -- Factors Influencing Members' Engagement with Virtual Brand Communities -- Value Creation in Virtual Brand Communities -- Creating and Developing Virtual Brand Communities: Some Practical Guidelines. .
Sommario/riassunto	This book presents and analyzes the concept of online brand communities, an emerging and exciting topic in marketing and eCommerce. First, it lays out the foundations like the evolution of the Web and the so-called Social Web, its utility for users and businesses, and the evolution of the marketing mind-set to adapt the Social Web. On this basis, the book then presents a detailed analysis of online

brand communities, examining the concept of virtual community with a specific focus on virtual brand communities. In this context the book also explores recent trends related to branding and brand management. Next, it proposes a classification system for online brand communities, taking into account questions like the motivating factors for consumers to join, participate and stay in a community. The process of value creation in communities is examined from both business and consumer perspectives. The book draws to a close with a brief presentation of the process broadly accepted for the successful development of online brand communities. .
