Record Nr. UNINA9910254898903321 **Titolo** Advances in National Brand and Private Label Marketing: Fourth International Conference, 2017 / / edited by Francisco J. Martínez-López, Juan Carlos Gázquez-Abad, Kusum L. Ailawadi, María Jesús Yagüe-Guillén Pubbl/distr/stampa Cham:,: Springer International Publishing:,: Imprint: Springer,, 2017 **ISBN** 3-319-59701-9 Edizione [1st ed. 2017.] Descrizione fisica 1 online resource (XI, 210 p. 15 illus., 6 illus. in color.) Collana Springer Proceedings in Business and Economics, , 2198-7246 Disciplina 658.827 Soggetti Marketing Industrial psychology E-business Electronic commerce E-commerce Leadership Industrial and Organizational Psychology e-Business/e-Commerce Business Strategy/Leadership Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Includes bibliographical references at the end of each chapters. Nota di bibliografia Nota di contenuto Part I: Consumer Behavior I -- Part II: Branding -- Part III: Social Media and Online Context -- Part IV: Consumer Behavior II -- Part V: Strategic Issues and Theoretical Research. Sommario/riassunto This volume presents the proceedings of the 2017 International Conference on National Brand & Private Label Marketing – a collection of original, rigorous and highly relevant contributions. The 2017 NB&PL marketing conference offers a unique academic forum where researchers present and discuss original and significant contributions on the marketing issues that retailers, store brand managers and national brand managers are now facing. This year, the three-day event covered a wide range of topics from fields as varied as retailing,

marketing, general business, psychology, economics and statistics.

Further, the conference addressed diverse areas of application, including: purchase-decision models, premium private labels, decisions involved in introducing new products, M-commerce, private label adoption, assortment decisions, private label pricing, brand equity and collaborative relationships. Lastly, a wide variety of theoretical and methodological approaches were also presented, as is reflected in many of the book's chapters.