1. Record Nr. UNINA9910254668803321 Autore Nestorovi edomir Titolo Islamic Marketing: Understanding the Socio-Economic, Cultural, and Politico-Legal Environment / / by edomir Nestorovi Pubbl/distr/stampa Cham: .: Springer International Publishing: .: Imprint: Springer. . 2016 **ISBN** 3-319-32754-2 Edizione [1st ed. 2016.] Descrizione fisica 1 online resource (XXIV, 247 p. 5 illus. in color.) Collana Management for Professionals, , 2192-8096 Disciplina 658.80088297 Soggetti Marketing Culture Islam Sociology of Culture Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Nota di contenuto Introduction -- Economic Environment -- Socio-Cultural Environment -- Political-Legal Environment -- Conclusion. . Sommario/riassunto This book analyzes the current Islamic marketing environment. Since the Muslim world is extremely diverse in terms of economic development, customs and traditions and political and legal systems, it is vital for companies and marketers to analyze the environment before attempting to address these markets. The author emphasizes that it is ineffectual to elaborate the distribution and promotion strategies if the market does not exist in terms of purchasing power or demographics, if potential consumers do not believe that products and services answer their needs and demands or if there are political and legal barriers to companies wanting to enter these markets. The book offers detailed insights into the economic, socio-cultural, and politico-legal environment in the Muslim world, which are essential for marketers to understand and form the foundations of effective marketing strategies.