

1. Record Nr.	UNINA9910219986903321
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Titolo	Coping with Iran : confrontation, containment, or engagement? : a conference report / / James Dobbins, Sarah Harting, Dalia Dassa Kaye
Pubbl/distr/stampa	Santa Monica, CA, : RAND National Security Research Division, 2007
ISBN	1-281-18081-5 9786611180812 0-8330-4238-6
Edizione	[1st ed.]
Descrizione fisica	1 online resource (107 p.)
Collana	Conference proceedings
Altri autori (Persone)	HartingSarah KayeDalia Dassa
Disciplina	327.73055
Soggetti	Warfare and defence United States Foreign relations Iran Congresses Iran Foreign relations United States Congresses
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	"CF-237-NSRD"--P. [4] of cover. Summary of a conference held by the RAND Corporation on Mar. 21, 2007 in Washington, D.C.
Nota di bibliografia	Includes bibliographical references (p. 87).
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1. The Key to Successful Negotiations

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#### Sommario/riassunto

On March 21, 2007, the RAND Corporation held a public conference on Capitol Hill, "Coping with Iran: Confrontation, Containment, or Engagement?" featuring high-level experts and hosted by the director of the RAND International Security and Defense Policy Center. More than 300 guests attended, including former ambassadors, members of Congress and senior staffers, senior journalists, Pentagon officials, and numerous well-known Middle East analysts. Two high-level officials, Ambassador R. Nicholas Burns, Under Secretary of State for Political Affairs, and Ambassador Mohammad Javad Zarif, Iranian

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