

1. Record Nr.	UNINA9910810709303321
Autore	Gesteland Richard R
Titolo	India : cross-cultural business behavior : for business people, expatriates and scholars // Richard R. Gesteland & Mary C. Gesteland
Pubbl/distr/stampa	[Frederiksberg], : Copenhagen Business School Press Portland, OR, : Distribution, North America, International Specialized Book Services, 2010
ISBN	1-62198-662-4 87-630-9946-2
Edizione	[1st ed.]
Descrizione fisica	1 online resource (194 p.)
Altri autori (Persone)	GestelandMary C
Soggetti	Business etiquette - India Intercultural communication - India National characteristics
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Bibliographic Level Mode of Issuance: Monograph
Nota di contenuto	Front Cover -- Title Page -- Colophon -- Table of Contents -- Foreword -- Richard -- Mary -- Acknowledgements -- Part One: Communicating, Negotiating and Managing in India -- Chapter One: The Business Culture of India -- Business Culture: A Definition -- National Business Cultures -- Nordic Examples -- Tendencies versus Stereotypes -- Definition of the "West" -- Cultural Differences and Similarities -- Chapter Two: Polychronic and Monochronic Time -- Climate and Time Behavior -- Wilting in Jaipur -- Comparing Polychronic and Monochronic Time Behavior -- Lack of Punctuality -- Meeting Behavior -- Case 21: Waiting in Bangalore -- Late Deliveries, Missed Deadlines -- Case 22: The Reluctant Messenger -- Case 23: The Outsourcing Contract -- Surviving Polychronic Time Behavior -- Time Behavior Is Changing ... Slowly -- Chapter Three: Relationship Focus and Deal Focus -- Case 31: Collecting Past Due Accounts -- Case 32: Cutting Red Tape in India -- Case 33: Negotiating with Indian Government Officials -- The Importance of Relationships -- Case 34: Using Your Contacts -- Maintaining Your Relationships -- Chapter Four: Hierarchical and Egalitarian Business Behavior -- The North-South Cultural Divide in Europe -- Characteristics of Hierarchical

Business Cultures -- Characteristics of Egalitarian Business Cultures -- Formality: Forms of Address -- UK Foreign Minister Insults Indian Counterparts -- Formality: Dress Code -- Case 41: Negotiating in South Asia -- Meeting the Prime Minister -- Egalitarian Managers in Hierarchical Cultures -- Case 42: Danish Manager in India I -- Expatriate Preparation Training -- Learn the Local Language? -- Invasion of the Rats -- The Trailing Spouse -- The Cages of Bombay (Mumbai) -- Caste Issues -- Case 43: Danish Manager in India II -- Gender Issues in a Hierarchical Society -- Case 44: Gender Issues. Chapter Five: Communication Direct Westerners Encounter Indirect Indians -- "When Does 'Yes' Mean Yes?" -- Case 51: Communicating in India: "Yes or No?" -- So When Does a "Yes" in India Really Mean Yes? -- Written Communication -- Nonverbal Communication -- "Danish Humor Is a Problem" -- Chapter Six: Intercultural Leadership Challenges in India -- Improving Staff Retention -- Recruiting Staff in the Old Days -- Communication Issues -- Criticizing or Correcting Indian Counterparts -- Tool Kit for Issues Resolution -- Case 61: The Performance Evaluation -- Improving Teamwork -- Building a Shared Culture -- North-South Divide in India -- Leveraging the Similarities -- Summary for Westerners: Indian Expectations and Assumptions about Communicating, Negotiating and Managing -- Polychronic Time Behavior -- Relationship Orientation -- Hierarchies, Status and Caste -- Verbal Communication -- Protocol and Etiquette -- Indian Business Protocol and Social Etiquette for Westerners: Three Quizzes -- Etiquette in India I: Health versus Etiquette -- Etiquette in India II: Dealing with Beggars -- Etiquette in India III: Inviting Indians to Dinner -- Part Two: Your Life In India -- Introduction -- Chapter One: How To Prepare Yourself -- Taking a Pet -- Chapter Two: The First Weeks -- Learning the Language -- Housing -- The Housing Contract -- Chapter Three: Moving Into Your New Home -- Domestic Help -- Finding the Right Help -- Dealing with Your Domestic Help -- Chapter Four: Settling Your Children -- Water -- Schools -- Discipline -- Finding a Doctor or Dentist -- Chapter Five: Culture Shock -- How to Adjust -- Learn the Local Language -- Make New Friends -- Chapter Six: Parties and Etiquette -- New Delhi -- Chennai (Madras) -- Mumbai (Bombay) -- The Job of Giving a Party -- Social Etiquette -- Chapter Seven: Caste. Chapter Eight: Body Language and Communication -- Physical Contact -- The Left Hand -- Feet -- Body Space -- Verbal and Non Verbal Communication -- Chapter Nine: Beggars and Traveling -- Travel -- In Cities -- Taxis -- Three-Wheelers -- Bicycle Rickshaws -- Subways -- Motorbikes -- Traveling Between Cities -- By Train -- By Motorbike -- By Airplane -- By Car -- Road Etiquette -- Chapter Ten: The Diversity Of India -- Dress -- Perceptions -- Last Word -- Addendum: Background Information -- Population -- Languages -- Weather -- Historical Summary -- Aryan Influence -- Islamic Influence -- Government And Economy -- The Economy -- Religions -- Hinduism -- Jainism -- Buddhism -- Islam -- Sikhism -- Christianity -- Zoroastrianism -- Holidays & Festivals -- January -- February -- March -- March - April -- April - May -- May - June -- June - July -- July - August -- August - September -- September - October -- October - November -- November - December -- Rear Cover.

2. Record Nr.	UNINA9910172245403321
Autore	Waddington P. A. J
Titolo	Liberty and order : public order policing in a capital city // P.A.J. Waddington
Pubbl/distr/stampa	London, : UCL Press, 1994
ISBN	0-203-21987-2 1-135-36871-6 1-280-10932-7 0-203-49968-9
Descrizione fisica	1 online resource (256 p.)
Disciplina	363.2 363.209421
Soggetti	Demonstrations - England - London Human rights - England - London Law enforcement - England - London Police - England - London Riots - England - London Rites and ceremonies - England - London
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	"Table of cases" (p. 233).
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Book Cover; Title; Contents; Acknowledgements; Taking rioting, protesting and policing seriously; Law and the authoritarian state; Avoiding trouble: the public order context; Negotiating protest: policing by consent?; Relationships; Remote control; Commanding the ground; Institutionalizing dissent; Power and public order policing; Appendix: research methods; References; Table of cases; Index
Sommario/riassunto	A critical evaluation of the role of policing in maintaining public order and upholding civil and democratic rights. This study is based on systematic observation of how the police actually handle protest and potential or actual disorder.