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Nota di contenuto	Intro -- Cover -- Half Title Page -- Title Page -- Copyright Page -- Contents -- Acknowledgements -- About the author -- Introduction -- part 1 Awareness -- 1 What is coaching? -- 2 Coaching as an enabler of engagement -- 3 What is the mindset of a coaching manager? -- 4 How does our ego limit our ability to coach? -- part 2 Ability -- 5 Building rapport or relationship -- 6 Focused listening -- 7 Effective questioning -- 8 A flexible style of influence -- 9 Constructive feedback -- part 3 Application -- 10 Off-line: when the individual has the topic or agenda -- 11 Off-line: when the manager has the topic or agenda -- 12 Off-line: when both the individual and the manager have things to discuss -- 13 On-line: Response Coaching -- part 4 Action -- 14 Take your learning forward -- Index.
Sommario/riassunto	Every manager and leader has the potential to be a brilliant coach. Great coaching increase people's engagement, learning and performance. Coaching is the must-have leadership skill that helps you get the best from your team, and Brilliant Coaching shows how you can have it too. By adopting methods specifically developed and proven in business, you'll discover what it takes to be a leader or manager who can coach, and apply simple coaching principle in everyday scenarios. With Brilliant Coaching you'll unlock your inner coaching ability and reap the visibly rewards quickly. <ul style="list-style-type: none"> · Feel confident in your ability to be a great coach · Put core coaching skills into action · Increase performance in your workplace 'Extremely effective tips

on coaching principles backed up by true-to-life examples and exercises throughout. A "brilliant" tool for success.' Stephen R. Covey, author of *The 7 Habits of Highly Effective People*.
