1. Record Nr. UNINA9910163972503321 Autore Reader Capitol Titolo Summary of Don't Think of an Elephant! Pubbl/distr/stampa Cork, : Primento Digital, 2013 **ISBN** 2-511-00060-1 Descrizione fisica 1 online resource (26 p.) Disciplina 938.109234689 Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di contenuto Title page; Book Presentation; Book Abstract; About the Author; Important Note About This Ebook; Summary of Don't Think of an Elephant! (George Lakoff); Framing 101; The Strict Father Family Model; The Nurturant Family Model; Bonding with the Voters; What's In A Word?: Metaphors of Terror: Metaphors That Kill; Betrayal of Trust; What the Right Wants: What Unites Progressives: How to Respond To Conservatives; Buy the Book; About the Summary Publisher; Copyright This ebook consists of a summary of the ideas, viewpoints and facts Sommario/riassunto presented by George Lakoff in his book "Don't Think of an Elephant!, Know Your Values and Frame the Debate". This summary offers a concise overview of the entire book in less than 30 minutes reading time. However this work does not replace in any case George Lakoff's book.<br/>br>Lakoff explains how useful framing techniques could be for

progressives in order to counter conservatives arguments. <br/>br>