1. Record Nr. UNINA9910163895403321 Autore Sarah Cooper **Titolo** 100 Tricks to Appear Smart in Meetings: How to Get By Without Even Trying Andrews McMeel Publishing Pubbl/distr/stampa **ISBN** 1-4494-8185-X Descrizione fisica 1 online resource (176 p.) Disciplina 658.4560207 Soggetti **Business meetings** Meetings Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia You know those subtle tricks your coworkers are all guilty of? The Sommario/riassunto constant nodding, pretend concentration, useless rhetorical questions? These tricks make them seem like they know what they're doing when in fact they have no clue. This behavior is so ingrained, so subtle, and so often mistaken for true intelligence that identifying it, calling it out, or compiling it into an exhaustive digest has never been attempted. Until now. Complete with illustrated tips, examples, and scenarios, 100 Tricks gives you actionable ways to use words like "actionable." in order to sound smart. Every type of meeting is covered, from general meetings where you stopped paying attention almost immediately, to one-on-one meetings you zoned out on, to impromptu meetings you

were painfully subjected to at the last minute. It's all here.