

1. Record Nr.	UNINA9910828436303321
Autore	Brock David
Titolo	Lead generation authority : discover a step-by-step plan to attract more leads, close more sales and increase ROI in your marketing! / / David Brock
Pubbl/distr/stampa	Hanover, New Hampshire : , : Scribl , [2019] ©2019
ISBN	1-63348-151-4
Descrizione fisica	1 online resource (31 pages)
Disciplina	658.81
Soggetti	Sales management Marketing Success in business
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Nota di contenuto	Intro -- Also By David Brock -- Introduction -- Chapter 1: The Types of Leads and What They Mean -- Also By David Brock.
Sommario/riassunto	The best internet marketers and businesses know that the single most important activity they can engage in is building leads. This is the difference between success and failure and it's truer in today's world of online business than it perhaps ever has been. So just what exactly is a lead? Why does it matter so much? And how do you go about building one? Put simply, a lead is someone who mi...

2. Record Nr.	UNINA9910160667503321
Autore	Barrows Brandon
Titolo	Mythos #4
Pubbl/distr/stampa	Caliber Comics
ISBN	1-63529-139-9
Descrizione fisica	1 online resource (1 p.)
Collana	Mythos
Soggetti	Mythology in literature Horror fiction
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Sommario/riassunto	Remembered as the father of modern horror, H.P. Lovecraft is best known for tales of terror, cosmic abominations and especially his most famous creation, the dreaded Cthulhu! Few realize, however, the true creative breadth and depth spanned by Lovecraft, who penned stories of horror but also of fantasy, science fiction and even humor. Within this Mythos series, writer Brandon Barrows and artist Hugo Petrus go beyond tentacles and evil gods to explore the rare corners and the myriad worlds created by H.P. Lovecraft! This issue: "The Curse of Yig" - The world abounds in legends and myths of wonder and horror - and they say that every myth has a kernel of truth hidden somewhere. Pioneer-settler Audrey Walker may just have unwillingly stumbled on the truth to the story of a vengeful god named Yig... "Ibid" - A rare humor story by Lovecraft, Ibid follows the travels of the Roman scholar's mortal remains as his skull touches upon and influences numerous aspects of history from Charlemagne the Great to Milwaukee, Wisconsin.