1. Record Nr. UNINA9910158838203321 Autore Drucker Peter F. **Titolo** Effective Executive, The: The Definitive Guide to Getting the Right Things Done **HarperCollins** Pubbl/distr/stampa **ISBN** 0-06-267806-X 658.4 Disciplina Lingua di pubblicazione Inglese **Formato** Musica Livello bibliografico Monografia A handsome, commemorative edition of Peter F. Drucker's timeless Sommario/riassunto classic work on leadership and management, with a foreword by Jim Collins. What makes an effective executive? For decades, Peter F. Drucker was widely regarded as "the dean of this country's business and management philosophers" (Wall Street Journal). In this concise and brilliant work, he looks to the most influential position in management--the executive. The measure of the executive, Drucker reminds us, is the ability to "get the right things done." This usually involves doing what other people have overlooked as well as avoiding what is unproductive. Intelligence, imagination, and knowledge may all be wasted in an executive job without the acquired habits of mind that mold them into results. Drucker identifies five practices essential to business effectiveness that can--and must--be mastered: Managing time; Choosing what to contribute to the organization; Knowing where and how to mobilize strength for best effect; Setting the right priorities: Knitting all of them together with effective decision-makingRanging

and seemingly obvious business situations.

across the annals of business and government, Drucker demonstrates the distinctive skill of the executive and offers fresh insights into old