Record Nr. UNINA9910155396603321 **Autore** Werner-Ulrich Doris **Titolo** Kauderwelsch plus / / Doris Werner-Ulrich, Christine Drewes [Bielefeld, Germany]:,: Reise Know-How Verlag,, 2017 Pubbl/distr/stampa ©2017 **ISBN** 3-8317-4707-5 Edizione [1. Auflage.] 1 online resource (307 pages): illustrations, tables Descrizione fisica Kauderwelsch plus;; Band 64 Collana Disciplina 415 Soggetti Grammar, Comparative and general Language and languages - Grammars Lingua di pubblicazione Tedesco **Formato** Materiale a stampa

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Autore Geddes Ross

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Nota di contenuto Front Cover; IPOs and Equity Offerings; Copyright Page; Contents;

Preface; About the author; Chapter 1. The decision to go public; The company; The vendors; The investors; What is the commonality?; Why do companies go public?; Capital raising; Sale by existing shareholders; Advantages and disadvantages of going public; What makes a deal successful?; Chapter 2. The players; Selecting the lead investment bank; The syndicate; Other advisors and involved parties; Appendix: Selection criteria; Chapter 3. The offering process, part 1; Is the company ready to go public?; Corporate issues

Offering structure Regulators and documentation; Marketing; Pricing and allocation; Aftermarket; Chapter 4. The offering process, part 2; Rationale for international offerings; Disadvantages of selling shares internationally; International investors; Price-setting mechanisms; Chapter 5. Determining the value of an IPO company; Types of valuation; Relative valuations; Discounted cash flow valuation; Determining the cost of capital; Cost of debt; Cost of equity;

Conclusion; Chapter 6. Documentation and due diligence; Purposes of

documentation: Due diligence and verification

Appendix: Sample due diligence outline Chapter 7. UK offerings; The

British market; UK offer structures; UK new issue regulations; Chapter 8. US offers and American depository receipts; Securities regulation in the USA; Private placements vs. public offerings; Depository receipts; Chapter 9. Marketing new issues; The role of the research analyst; Premarketing; Formal marketing; Chapter 10. Syndication and fees; The value of syndication; Fees and commissions; Chapter 11. Allocation, stabilization and lockups; Allocation; Stabilization; The lockup period; Chapter 12. Secondary equity offerings Reasons for secondary offerings Rights offerings; Marketed offerings; Bought deals; Accelerated bookbuilding; Other forms of offering in the

UK; Bibliography; Useful websites; Index

Sommario/riassunto

An initial public offering (IPO) is one of the most significant events in corporate life. It follows months, even years of preparation. During the boom years of the late 1990's bull market, IPOs of growth companies captured the imagination and pocketbooks of investors like never before. This book goes behind the scenes to examine the process of an offering from the decision to go public to the procedures of a subsequent equity offering. The book is written from the perspective of an experienced investment banker describing the hows and whys of IPOs and subsequent equity issues.

Record Nr. UNINA9910962964703321 Autore Collins Suzan <1960-> Titolo Supporting positive behaviour: a workbook for social care workers // Suzan Collins London, : Jessica Kingsley, 2010 Pubbl/distr/stampa **ISBN** 9781283906173 1283906171 9780857002679 0857002678 Edizione [1st ed.] Descrizione fisica 1 online resource (114 p.) Knowledge and skills for social care workers Collana Disciplina 362.2 Soggetti Behavior modification Behavior therapy - Great Britain People with mental disabilities - Behavior modification - Great Britain Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Description based upon print version of record. Note generali Nota di bibliografia Includes bibliographical references. Supporting Positive Behaviour: A Workbook for Social Care Workers; Nota di contenuto Introduction; Responsibilities; What is Behaviour?; Causes of Challenging Behaviour; Reacting and Responding to Challenging Behaviour; Self-Harm; How to Minimize and/or Prevent Challenging Behaviour; The Principles of Care: Respecting Service Users with Challenging Behaviour; Health, Safety and Risk; Reporting and Recording; Taking Care of Yourself and Being Supported; Self-Assessment Tool; Certificate; Legislation and Useful Websites; References and Further Reading Supporting Positive Behaviour examines the underlying reasons for Sommario/riassunto behaviour that challenges, ways to spot challenges before they occur and strategies to minimise or prevent incidents. This interactive

workbook will help staff to understand appropriate interventions, and implement strategies that will reduce the behaviours over time.

4. Record Nr. UNINA9910960989303321

Titolo Reading religions in the ancient world: essays presented to Robert

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Death as life and life as death: revisiting Rohde / James D. Tabor -- Credibility and credulity in Plutarch's Life of Numa Pompilius / Hans Dieter Betz -- "That unpredictable little beast": traces of an other Socrates / A.J. Droge -- To show the differences by comparison": the new Wettstein and Cleanthes' Hymn / Johan C. Thom -- ISmyrna 753: God and the One God / Leonard L. Thompson --; Part Two: New Testament Studies: "The Spirit is willing, but the flesh is weak" (Mark 14:38b and Matt. 26:41b) / David E. Aune -- "Every signal worth reading": Jesus and Jesus in Hebrews / Mark Reasoner -- The two thirteens: Romans and Revelation / Graydon F. Snyder --; Part Three: Patristic Studies: Notes on divesting and vesting in The Hymn of the Pearl / Robin Darling Young -- Origen, Celsus and Lucian on the "denouement of the drama" of the Gospels / Margaret M. Mitchell -- Anti-Nicene preaching in recent literature / O.C. Edwards, Jr. -- The

Sommario/riassunto

emerge of the spiritual reading of the Apocalypse in the third century / Bernard McGinn -- Eusebius on Porphyry's "Polytheistic Error" / Robert Lee Williams -- A sixth-century plea against religious violence : Romanos on Elijah / I. William Countryman.

Astutely reading the writings of early Christianity as part of the lively conversation of the Graeco-Roman world, Robert M. Grant helped reshape the study of the New Testament and early Christianity for scholars in the United States and Europe. Reading Religions in the Ancient World honors his work with sixteen essays by his colleagues and students, arranged under the headings of Classical Studies, New Testament Studies and Patristic Studies. These essays reflect and extend the research interests of the honoree; signal the breadth and depth of Professor Grant's own scholarly interests and productivity; and contribute to each of these important aspects of religion in the ancient world.