

1. Record Nr.	UNINA9910154328403321
Titolo	Manipulation : theory and practice / / Christian Coons and Michael Weber [[electronic resource]]
Pubbl/distr/stampa	New York : , : Oxford University Press, , 2014
ISBN	0-19-022844-X
Descrizione fisica	1 online resource
Disciplina	177
Soggetti	Authority Manipulative behavior Control (Psychology)
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Nota di bibliografia	Includes bibliographical references and index.
Sommario/riassunto	A great deal of scholarly attention has been paid to coercion. Less attention has been paid to what might be a more pervasive form of influence: manipulation. The essays in this volume address this relative imbalance by focusing on manipulation, examining its nature, moral status, and its significance in personal and social life.