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Titolo	Brilliant coaching : how to be a brilliant coach in your workplace
Pubbl/distr/stampa	[Place of publication not identified], : Pearson Prentice Hall, 2012
Edizione	[2nd edition]
Descrizione fisica	1 online resource (216 pages)
Disciplina	658.3/124
Soggetti	Employees - Coaching of Employee motivation Management Commerce Business & Economics Marketing & Sales
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Bibliographic Level Mode of Issuance: Monograph
Nota di contenuto	Cover -- Brilliant Coaching -- Contents -- About the author -- Acknowledgements -- Introduction -- Part 1 Awareness -- What is coaching? -- What is the mindset of a coaching manager? -- How does our ego limit our ability to coach? -- Part 2 Ability -- Building rapport or relationship -- Focused listening -- Effective questioning -- A flexible style of influence -- Constructive feedback -- Part 3 Application -- Off-line: when the coachee has the topic or agenda -- Off-line: when the manager has the topic or agenda -- Off-line: when both the coachee and the manager have things to discuss -- On-line: Response Coaching -- Part 4 Action -- Taking your learning forward -- Index.
Sommario/riassunto	Coaching is fast becoming the must-have leadership skill and this book shows how anyone can become a brilliant coach at work. Based on methods specifically developed and proven in business, you will discover what it takes to be a coach, how to use the core coaching methods and how to apply these to common coaching scenarios. Containing simple,practical ways to becoming a brilliant coach at work, you will be able to unlock your own unique coaching ability and reap the rewards in no time at all! BRILLIANT OUTCOMES : - Understand

what coaching really is - Feel confident in your ability to be a great coach - Put core coaching skills into action.
