1. Record Nr. UNINA9910149716303321 Autore Lichtenberg Ronna Titolo Pitch Like a Girl: How a Woman Can Be Herself and Still Succeed Pubbl/distr/stampa Gildan Audio **ISBN** 1-4690-8961-0 Disciplina 650.1/082 Lingua di pubblicazione Inglese **Formato** Musica Livello bibliografico Monografia Sommario/riassunto It's time to embrace your unique advantagesto succeed as a woman in business. Using tools, practical tips, and real-life exercises tested in RonnaLichtenberg's practice and popular seminars and workshops, you will learnto: Get in touch with what you really want Find your natural "pitching" styleDiscover what you need to know to get others to support youPackage requests so that people will say yesTalk about money with confidence and a sense of self-worthClose agreements without feeling like you've put relationships at riskWhether you want a raise, time off, capital for your business, or just to beheard, these

business and in life.

fresh, practical, and life-affirming ideas will help you succeedin