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| 1. Record Nr. | UNINA9910149485703321 |
| Autore | Niv-Solomon Anat |
| Titolo | Cooperation and Protracted Conflict in International Affairs : Cycles of Reciprocity / / by Anat Niv-Solomon |
| Pubbl/distr/stampa | Cham : , : Springer International Publishing : , : Imprint : Palgrave Macmillan, , 2017 |
| ISBN | 9783319458052 3319458051 |
| Edizione | [1st ed. 2017.] |
| Descrizione fisica | 1 online resource (XIII, 118 p. 10 illus.) |
| Collana | Palgrave Pivot |
| Disciplina | 327.16 |
| Soggetti | Peace Communication in politics Comparative government Peace and Conflict Studies Political Communication Comparative Politics |
| Lingua di pubblicazione | Inglese |
| Formato | Materiale a stampa |
| Livello bibliografico | Monografia |
| Nota di bibliografia | Includes bibliographical references at the end of each chapters and index. |
| Nota di contenuto | 1. When Reciprocity Sometimes Fail -- 2. Inside the Critical Juncture -- 3. Equal Friends or Equal Enemies: Power Asymmetry and the Impact on Reciprocal Cycles -- 4. The Power of Context: Prospect Theory, Domains of Operation, and Reciprocity -- 5. Reciprocal Cycles in International Politics: Summary and Conclusions. |
| Sommario/riassunto | This book addresses two main questions: under what conditions does reciprocity fail to produce cooperation?; and when do reciprocal dynamics lead to negative, instead of positive, cycles? Answering these questions is important for both scholars and practitioners of international negotiations and politics. The main argument of this project is that positive tit-for-tat (TFT) and negative reciprocal cycles are two possible outcomes originating from the same basic process of reciprocity. It is important to acknowledge both possibilities and understand when a situation is going to develop into one or the other outcome. The study then calls for a broader discussion of reciprocity in |

international relations (IR). Specifically, IR should include the negative and more problematic side of reciprocity. To exemplify this, the book provides a detailed analysis of two case studies: border and maritime disputes between China and Vietnam; and Mexico and Guatemala. Anat Niv-Solomon is Assistant Professor of Political Science and Global Affairs at the College of Staten Island, The City University of New York, USA. Her research focuses on foreign policy decision making for security and human rights, and negotiation and mediation in international conflict resolution.
