

1. Record Nr.	UNINA9910145742203321
Autore	Kiev Ari
Titolo	Hedge fund leadership [[electronic resource]] : how to inspire peak performance from traders and money managers / / Ari Kiev
Pubbl/distr/stampa	Hoboken, N.J., : Wiley, c2008
ISBN	1-119-19777-5 1-281-21721-2 9786611217211 0-470-24579-4
Descrizione fisica	1 online resource (225 p.)
Collana	Wiley trading series
Disciplina	332.64 332.64/5240684 332.645 332.645240684
Soggetti	Hedge funds Investment advisors Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references (p. 197-199) and index.
Nota di contenuto	Hedge Fund Leadership; Contents; Acknowledgments; Introduction; Chapter 1: Developing Good Leadership; A UNIQUE PERSPECTIVE; THE VALUE OF EMPOWERMENT; CASE STUDY ON THE PLAYER-COACH CONCEPT; IT BEGINS WITH YOU; ENJOYING THE PROCESS, SOLVING THE PROBLEMS; BREEDING GOOD LEADERSHIP; INTRODUCING THE FLAT ORGANIZATION; STARTING FROM THE EMOTIONAL CENTER; Chapter 2: The Value of a Vision; CREATING THE VISION; HOW TO THINK ABOUT A VISION; FOCUSING ON YOUR VISION; MAXIMIZING YOUR STRENGTHS; DEMONSTRATING AUTHENTICITY THROUGH WEAKNESS; SHARING YOUR VISION; TIMING IS EVERYTHING PREPARING FOR RESISTANCEIMPLEMENTING YOUR VISION; Chapter 3: Assembling Your Team; CONSIDERING RECRUITMENT; CONDUCTING THE TALENT SEARCH; CHANGING NEGATIVE PERCEPTIONS; IDENTIFYING INDIVIDUAL STRENGTHS; MANAGING IN TERMS OF STRENGTHS; MELTING RESISTANCE; DEALING WITH DEPARTURES; Chapter 4: Refining

Your Team; ALIGNING BEHAVIOR; PERFORMING EVALUATIONS; ENCOURAGING COMMITMENT; MOTIVATING IN MOTION; Chapter 5: Building Momentum; A TRANSFORMATIONAL PHASE; GOING FOR SHORT-TERM VICTORIES; MANAGING RISK-TAKING; CHANGING CORPORATE CULTURE; ABANDONING ENERGY-DRAINING BEHAVIOR Chapter 6: Sustaining MomentumTHE STRETCH STRATEGY; NO TIME TO LET UP; BURNOUT AND EUPHORIA; REASSESSING AND REDEFINING GOALS; REDESIGNING YOUR TEAM; Chapter 7: Transcending Self-Imposed Limits; THE LIFE PRINCIPLE; TRANSFERENCE AND COUNTERTRANSFERENCE ISSUES; MAKING YOURSELF HUMAN; COMBATING STRESS AND PANIC; USING IMAGERY AND VISUALIZATION; Chapter 8: Empowering Others; MONETARY INCENTIVES; A CONFRONTATIONAL ENVIRONMENT; MEASURING EMOTIONAL SUCCESS; LEAVING A LEGACY; Notes; Index

Sommario/riassunto

Hedge Fund Leadership skillfully explains how to assemble, motivate, and manage a group of traders within a fund and sheds much-needed light on the importance of aligning traders with the overall vision and goals of a hedge fund. Author Ari Kiev shares his perspectives on various leadership themes and discusses how a delicate balance between empowerment and control must be struck in order to enhance the performance of today's hedge fund.
