Record Nr. UNINA9910145046003321 Autore Grant John <1964-> Titolo The brand innovation manifesto [[electronic resource]]: how to build brands, redefine markets and defy conventions / / John Grant Chichester, England;; Hoboken, NJ,: John Wiley & Sons, c2006 Pubbl/distr/stampa **ISBN** 1-119-99503-5 1-119-20932-3 1-280-41109-0 9786610411092 0-470-02983-8 Descrizione fisica 1 online resource (330 p.) Disciplina 658.8/27 658.827 Brand name products - Social aspects Soggetti Brand name products - Psychological aspects Branding (Marketing) Lifestyles - Economic aspects Consumer behavior Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Description based upon print version of record. Note generali Includes bibliographical references (p. [289]-293) and index. Nota di bibliografia Nota di contenuto Cover; Contents; Acknowledgements; Introduction; SECTION I: BRAND THEORY REVISITED; SECTION II: A TYPOLOGY OF BRAND IDEAS: SECTION III: DEVELOPING BRAND STRATEGIES; References; Index The days of the image brands are over, and 'new marketing' has gone Sommario/riassunto mainstream. The world's biggest companies are pursuing a postadvertising strategy, moving away from advertising and investing in leading edge alternatives. In the vanguard of the revolution has been John Grant, co-founder of the legendary agency St. Luke's and author of The New Marketing Manifesto, whose radical thinking has informed a generation. Now Grant is set to stun the industry again. In The Brand Innovation Manifesto, he redefines the nature of brands, showing why

old models and scales no longer work a