Record Nr. UNINA9910144108503321 Scenarios for success [[electronic resource]]: turning insights into **Titolo** action / / edited by Bill Sharpe and Kees Van der Heijden Pubbl/distr/stampa Chichester, England;; Hoboken, NJ,: Wiley, c2007 **ISBN** 1-119-20813-0 1-281-94009-7 9786611940096 0-470-72309-2 Descrizione fisica 1 online resource (435 p.) Altri autori (Persone) SharpeBill <1950-> Van der HeijdenKees 658.4 Disciplina 658.4012 Soggetti Strategic planning Business planning Success in business Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Description based upon print version of record. Note generali Includes bibliographical references (p. [395]-402) and index. Nota di bibliografia Scenarios for Success; Contents; List of Contributors; Preface; Nota di contenuto Acknowledgements; Overview; Part I Origins: Navigating with Invisible Islands: 1 Conversations with Peter Schwartz and Napier Collyns: 2 Professional Dreamers: The Future in the Past of Scenario Planning; Part II Scenarios in the World of Business; 3 Scenarios and Innovation; 4 Scenarios to Develop Strategic Options: A New Interactive Role for Scenarios in Strategy; 5 Deepening Futures with System Structure; 6 From Signals to Decisions; 7 When Strangers Meet: Scenarios and the Legal Profession; 8 The Power of Narrative Part III Scenarios in the World of Management9 Viewing Futures Network: Collaborative Learning and Innovation at Rabobank; 10 Facilitating Scenario Development Process: Some Lessons for Facilitators; 11 Appreciating the Future; 12 Building a Comprehensive Strategic Future Management System: A Future Map Approach; 13

Acting on the Future: 14 Backwards to the Future: Scenarios as

Sommario/riassunto

Routines for Organizational Health; Concluding Remarks; References; Index

Properly researched and intelligently deployed, scenario planning is today's most powerful tool for understanding and preparing for an uncertain future. Yet it remains a niche approach, poorly understood by leaders at large. To bring it into the strategy mainstream, leaders need advice on how to turn concepts (scenarios) into actions (strategy). Scenarios for Success delivers a unique and coherent account of the state of the scenario planning art. It is aimed particularly at those trying to implement its findings. Striking a balance between theory and practice, the contributors sho