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What pleasure does a tragedy give? Conclusion; Epilogue: Twenty Minutes in the Life of a Consultant; The invitation; Observations prior to the conversation; The conversation as it took place; The conversation as it did not take place; Observations following the conversation; The follow-up conversation; Appendix A; Appendix B; References; Index

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Sommario/riassunto

The history of consulting dates back to the original 'intervention' of the serpent in the Garden of Eden, and today's consultants have just as dubious a reputation. They are tempted by flattery and over-assessment of their abilities, and run the risks of uncertainty, responsibility without authority and loss of control. In order to steer a middle course, they must understand their own intention as consultants. Fearless Consulting clearly demonstrates that, in spite of the many risks and temptations, consultants can approach their profession and clients fearlessly, and offers a ra

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