Record Nr. UNINA9910143561403321 Autore Harper Stephen C Titolo Extraordinary entrepreneurship [[electronic resource]]: the professional's guide to starting an exceptional enterprise / / Stephen C. Harper Hoboken, N.J., : Wiley, c2005 Pubbl/distr/stampa 1-119-19799-6 **ISBN** 1-280-72224-X 9786610722242 0-470-08727-7 0-471-70601-9 Descrizione fisica 1 online resource (500 p.) Disciplina 658.4 658.421 Soggetti New business enterprises Entrepreneurship Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Description based upon print version of record. Note generali Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Introduction: the nature of entrepreneurship -- Essential entrepreneurial qualities and capabilities -- What type of venture do you have in mind? -- Identifying new venture opportunities -- Ventures that capitalized on market gaps -- Evaluating new venture opportunities -- Developing the business plan -- Components of the business plan -- Sources of funding -- Debt financing -- Seeking investors -- Going the angel route -- Venture capital funding -- Initial public offering -- Epilogue: entrepreneurial do's and don'ts. The 21st Century brings all new rules. Entrepreneurs are challenging Sommario/riassunto conventional wisdom and thinking outside the box. One of the first challenges involves challenging the assumption that a business has to be big to be successful. While most of the 20th century heralded big businesses, it is clear that businesses no longer have to be big to do

big business. Now it is possible for a handful of people to operate a global business from virtually any place on the planet. Today, the

keyboard has overtaken the boardroom. Financial markets, alliances, and joint ventures have eliminated the need for e