. Record Nr. Autore Titolo Pubbl/distr/stampa	UNINA9910143295803321 Cain Clive Thomas Profitable partnering for lean construction [[electronic resource] /] / Clive Thomas Cain Oxford, UK ; ; Malden, MA, : Blackwell Pub., 2004
ISBN	1-280-21330-2 9786610213306 0-470-79645-6 0-470-77376-6 1-4051-4805-5
Descrizione fisica	1 online resource (255 p.)
Disciplina	338.476240941 690.0681 690/.068/1
Soggetti	Building - Cost control Partnership Building materials Delivery of goods Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references (p. [227]-237) and index.
Nota di contenuto	<ul> <li>Profitable PartneringforLean Construction; Contents; Introduction;</li> <li>Acknowledgements; Chapter One: What is Partnering?; Chapter Two:</li> <li>Why Partner At All?; Chapter Three: The Unchanged UK Demandfor</li> <li>Improvement; The two key differentiators of construction best practice;</li> <li>The six goals of constructionbest practice; Chapter Four: The</li> <li>International Demand forImprovement; Chapter Five: Partnering in the</li> <li>VirtualCompany; Chapter Six: Setting Up Strategic Supply-</li> <li>SidePartnerships; Action plan for setting upstrategic supply-side</li> <li>partnerships</li> <li>A protocol to underpin therelationship between a mainconstruction</li> <li>contractor andlong-term, strategic, supply-side partnersChapter Seven:</li> <li>The Client's Role in Partnering; Internal change process fordemand-</li> </ul>

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	side clients to replacelowest price tendering withvalue-based selection; Value-based selection of a fullyintegrated design and constructionsupply-side team (or virtualcompany); Chapter Eight: Effective Leadership; Chapter Nine: The Buzzwords Explained; Further Reading and Help; Index
Sommario/riassunto	The lean procurement techniques given in this practical guide could save clients up to 40% of total design and construction costs; case history evidence is included to prove that the techniques really work. The guide goes on to explain in equal depth the lean construction techniques that supply-side design and construction firms (including trades contractors) need to adopt to deliver the savings while boosting their profit margins.Written in an accessible style, it explains why lean construction techniques will only deliver this high level of savings if they are underpinned by