Record Nr. UNINA9910141791403321 Autore Dobes Leo Titolo Managing consultants: a practical guide for busy public sector managers / / Leo Dobes Pubbl/distr/stampa Canberra ACT:,: ANU E Press,, [2006] ©2006 **ISBN** 1-920942-80-7 Descrizione fisica 1 online resource (xvii, 80 pages): illustrations, portraits; digital, PDF file(s) Collana Open Access e-Books Knowledge Unlatched Disciplina 352.3730994 Soggetti Government consultants - Australia Contracting out - Australia - Management Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali "The Australia and New Zealand School of Government"--Cover. Nota di bibliografia Includes bibliographical references. Nota di contenuto 1. Understanding how consultants work -- 2. Establishing the need for a consultant -- 3. Preparing tender documentation -- 4. Fees and expenses -- 5. Choosing the consultant -- 6. Executing the contract --7. Contract and project management -- 8. Closure -- 9. Evaluation --10. What if things do go wrong? Sommario/riassunto Public service cutbacks have increased reliance on consultants.But new legislation and rules governing the procurement of services from consultants are scattered over different legislative instruments. The first edition of this book attracted a record number of online hits. Busy public sector managers now have available to them an updated version that integrates an easy-to-follow, step-by-step guide that incorporates

the many practical tips needed for successful procurement activity.