Record Nr. UNINA9910140596903321 Autore Wood Tony Titolo The commercial real estate tsunami [[electronic resource]]: a survival guide for lenders, owners, buyers, and brokers // Tony Wood; foreword by Matthew Anderson Hoboken, N.J.,: Wiley, c2010 Pubbl/distr/stampa **ISBN** 0-470-63637-8 1-282-68383-7 9786612683831 1-118-26825-3 0-470-63526-6 Descrizione fisica 1 online resource (240 p.) Collana Wiley Finance;; v.592 Disciplina 332.6324 333.33/870973 Soggetti Commercial real estate - United States Commercial loans - United States Mortgage loans - United States Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Includes index. Nota di contenuto The Commercial Real Estate Tsunami: A Survival Guide for Lenders, Owners, Buyers, and Brokers; Contents; Foreword: This Time Is Different: Introduction: A Tsunami Warning: Between Fear and Desperation; Acknowledgments; Part One: Phases of the Tsunami; Chapter 1: Phase One: Initiation (2005-2007); Chapter 2: Phase Two: Amplification (2007-2008); Part Two: Showing Up on Radar; Chapter 3: Phase Three: Drawdown (2009); Chapter 4: Phase Four: The Run-Up (2010-2013); Chapter 5: Bailing Out a Sea of Debt Part Three: Mitigation of Risks and Hazards: Survival Guide for Lenders, Owners, Buyers, and Commercial Real Estate BrokersChapter 6: Lenders: Prepare for Impact; Chapter 7: Owners and Borrowers: Learn to Swim with the Sharks; Chapter 8: Buyers: Beware of Hidden Debris;

Chapter 9: Commercial Real Estate Brokers: Charting a New Course in a Paradigm Shift Marketplace; Chapter 10: How to Ride a Tsunami with

Expertise: Interview with Former Banker Turned Prolific Commercial

Broker, Anton Qiu

Chapter 11: A Life Preserver for Your Family: Therapeutic Strategies for Family Survival in a Tough Economy-Donna Wood, MA, MFTConclusion: From Despondency to Optimism: Resources: About the Author:

From Despondency to Optimism; Resources; About the Author;

Contributors; Index

## Sommario/riassunto

An in-depth look at why a commercial real estate collapse is inevitable, and how to survive it The Commercial Real Estate Tsunami is the first book to address the phenomenon of the pending wave of commercial debt maturities coming due in the next five years, and the impact those maturities will have on the commercial real estate markets when combined with the historic economic crisis the world is experiencing at this time. Drawing on the knowledge of recognized experts in the commercial real estate industry and financial markets, as well as lessons learned from the commercial