Record Nr. UNINA9910139868503321 Construction stakeholder management [[electronic resource] /] / edited **Titolo** by Ezekiel Chinyio, Paul Olomolaiye Pubbl/distr/stampa Chichester, West Sussex, U.K.;; Ames, Iowa,: Blackwell, 2009 **ISBN** 1-282-36220-8 9786612362200 1-4443-1534-X 1-4443-1535-8 Descrizione fisica 1 online resource (418 p.) Altri autori (Persone) ChinyioE (Ezekiel) OlomolaiyePaul O 350.0073 Disciplina 624.0688 Soggetti Strategic planning Organization Customer relations Consumer satisfaction Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references and index. Cover; Contents; Contributors; Foreword; Preface; 1 Introducing Nota di contenuto Stakeholder Management; 2 Stakeholder Management: Theoretical Perspectives and Implications; 3 A Historical Overview of Stakeholder Management: 4 Uptake, Applications and Best Practices in Stakeholder Management; 5 The Contextual Approach to Stakeholder Management in Finland; 6 Risk and Construction Stakeholder Management; 7 Mapping Stakeholders; 8 Strategies and Tactics for Managing Construction Stakeholders; 9 Constructing Negotiations: Bargaining, Learning and Fighting: 10 Communication in Stakeholder Management

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Sommario/riassunto

This book captures best practice in construction stakeholder management using a range of international case studies. It demonstrates stakeholder mapping, presents the power/interest matrix and analyses a model for the timely engagement of stakeholders. The increased use of partnering and other relational forms of contracting have underlined the need for project participants to work together and also to be aware of all those who can affect or be affected by a project and its associated developments. Stakeholder management enables them to see this wider picture and provides guidance for managi