Record Nr. UNINA9910139634103321 Autore Powell Guy R Titolo ROI of \$ocial media [[electronic resource]]: how to improve the return on your social marketing investment // Guy Powell, Steven Groves, Jerry Dimos Singapore, : John Wiley & Sons (Asia), c2011 Pubbl/distr/stampa **ISBN** 1-119-19940-9 1-283-17511-8 9786613175113 0-470-82744-0 0-470-82743-2 Edizione [1st edition] Descrizione fisica 1 online resource (319 p.) GrovesSteven Altri autori (Persone) DimosJerry Disciplina 658.802 Soggetti Internet marketing Social media - Marketing Social media - Economic aspects Online social networks - Economic aspects Social marketing Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references and index. Nota di contenuto section 1. Getting started with social media ROI -- section 2. The media engagement framework -- section 3. Practical applications of social media ROI -- section 4. Where does social media go from here? Sommario/riassunto How to Improve the Return on Your Social Marketing Investment This book more than adequately covers this increasingly important topic, as social media begins to take its rightful place on the center stage of not just marketing but a number of business disciplines. ROI of Social Media is an excellent analysis of the current landscape. I cannot recall any book that singularly tackles ROI at this level, most media books simply give a passing reference or chapter on ROI, this is the first comprehensive study. - Larry Weber, Founder and chairman of W2

Group, Formerly of Weber