1. Record Nr. UNINA9910703885203321 Autore Long Stuart A. Titolo An investigation of conformable antennas for the astronaut backpack communication system / / Stuart A. Long [and three others] Pubbl/distr/stampa [Houston, Texas]:,: Applied Electromagnetics Laboratory, Department of Electrical Engineering, University of Houston, , June 1, 1988 Descrizione fisica 1 online resource (15 pages, 175 unnumbered pages): illustrations NASA-CR;; 182908 Collana Soggetti Extravehicular activity Portable equipment Radio communication Antenna radiation patterns Circular polarization Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Title from title screen (viewed June 30, 2015). "June 1, 1988." "Technical report number 88-18."

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Record Nr. UNINA9910136773803321 Autore Smith Kerry <1963-> Titolo Experiential marketing: secrets, strategies, and success stories from the world's greatest brands / / Kerry Smith, Dan Hanover Pubbl/distr/stampa Hoboken, New Jersey:,: John Wiley & Sons,, [2016] ©2016 **ISBN** 1-119-14588-0 Descrizione fisica ix, 214p.;:ill. (b&w) Collana THEi Wiley ebooks Disciplina 658.8 Target marketing Soggetti Branding (Marketing) Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Includes bibliographical references and index. Nota di bibliografia Nota di contenuto The rise of the experience -- The psychology of engagement --Developing an experiential strategy -- Anatomy of an experiential marketing campaign -- Digital plus live -- Experience design --Proving performance and measurement -- The 10 habits of highly experiential brands -- The vocabulary of experiences -- Converting to an experience brand. Sommario/riassunto The most researched, documented, and comprehensive manifesto on experiential marketing. As customers take control over what, when, why, and how they buy products and services, brands face the complete breakdown and utter failure of passive marketing strategies designed more than a half-century ago. To connect with a new generation of customers, companies must embrace and deploy a new marketing mix, powered by a more effective discipline: experiences. Experiential marketing, the use of live, face-to-face engagements to connect with audiences, create relationships and drive brand affinity, has become the fastest-growing form of marketing in the world as the very companies that built their brands on the old Madison Avenue approach--including Coca-Cola, Nike, Microsoft, American Express and others--open the next chapter of marketing...as experiential brands.

Using hundreds of case studies, exclusive research, and interviews with more than 150 global brands spanning a decade, global experiential marketing experts Kerry Smith and Dan Hanover present the most in-

depth book ever written on how companies are using experiences as the anchor of reinvented marketing mixes.