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Bank Of Mum And Dad (Or Your Equivalent Fan Club!); Options; Short-Term Option Contracts; Option Fees; Option-driven Leverage; Lease-Option Deals; What Does The Lease-Option Agreement Consist Of?; Seller Circumstance Driven; The Negative Equity Trap; Exercising The Option; The Lease-Option Contract; Dealing With The Sellers Questions; My First Lease-Option Deals; WIIFT; Rent-To-Buy; The Renters Trap All About Control Motivated Landlords; Rent-To-Buy Deals In Practice; "Bob The Builder"; Part Now, Part Later; Other Strategies; Sale And Rent Back; Sandwich Options; Seller As Lender; 9 Dealing With Objections; 10 The Seven Golden Rules For Property Entrepreneurs; Always Deal Directly With Motivated Sellers; Negotiate Terms In Addition To Price; Only Make A Win-Win Deal; Ensure Your Deals Are Ethical; Always Play The Numbers Game; Put As Little Money Down As Possible; Adopt An Entrepreneurial Mindset; Part 3 The Real Deal; 11 Probate Property In Leeds
12 Property With Registered Charges Against It In Stanmore
13 Urgent Sale Needed To Clear Debts In Birmingham; 14 From BMV To Lease-Option Deal In Liverpool; 15 Urgent Lease-Option Deal In Lincoln; 16 Lease-Option Deal On Dilapidated Property In Sheffield; 17 Part Now, Part Later Deal On Probate Property In Barnsley; 18 The Dutch Deals; A Bad Bank!; Turkish Delight!; Final Word: The Future Of The Property Business - Your Role; Index; EULA

Sommario/riassunto

"Property Investing the Wealth Dragon Way Property Entrepreneur explains how anyone can make money from property, regardless of their financial situation. Author Vincent Wong is one of the UK's most dynamic and respected property entrepreneurs, and this book outlines his approach to creating wealth through property investing for both seasoned and aspiring investors. Emphasising the importance of treating property investing as a business, the author shares the wisdom of his first-hand experience and his investment techniques to help you navigate the ever-shifting property market and become a true property entrepreneur. There is more than one way to break into the property game, and it doesn't have to involve saving for one large deposit after another; this book covers tried and tested strategies beyond the traditional approaches to property investing. Whether you're contemplating your first, fifth or fifteenth property, Property Entrepreneur will help to light your entrepreneurial spark and show you how to turn property into profit. Property entrepreneurship is like any other business: if you want to succeed, you must take the time to learn from those who have mastered the best techniques. This book gives you access to the mind, motivations and methods of a top investor to help you start and build your own property business. This book will show you: How to start viewing property investing as a business Why you need to eliminate unproductive habits and attitudes The best ways to maximise profits and create a secure, passive income How to nurture your entrepreneurial spirit and watch your business grow Property investing can look daunting and complex to those without experience. The rules are constantly being rewritten, the goalposts are regularly shifted and the market looks like an unpredictable beast. Property Entrepreneur will challenge your preconceptions, and help you navigate the path to real, lasting wealth"--

"The book not only shows how anyone can start to make money from property, regardless of their financial situation, but also highlights the importance of seeing property as a business--a business that can provide secure assets and passive income"--
