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| 1. | Record Nr.              | UNINA990009044940403321   |
|    | Titolo                  | Revue des sociétés  |
|    | Pubbl/distr/stampa      | Paris, : Dalloz   |
|    | ISSN                    | 0240-8945   |
|    | Lingua di pubblicazione | Francese  |
|    | Formato                 | Materiale a stampa  |
|    | Livello bibliografico   | Periodico   |
| 2. | Record Nr.              | UNINA9910254091603321   |
|    | Autore                  | Celona John   |
|    | Titolo                  | Winning at Litigation through Decision Analysis : Creating and Executing Winning Strategies in any Litigation or Dispute / / by John Celona   |
|    | Pubbl/distr/stampa      | Cham : , : Springer International Publishing : , : Imprint : Springer, , 2016   |
|    | ISBN                    | 3-319-30040-7   |
|    | Edizione                | [1st ed. 2016.]   |
|    | Descrizione fisica      | 1 online resource (XX, 456 p. 312 illus., 43 illus. in color.)  |
|    | Collana                 | Springer Series in Operations Research and Financial Engineering, , 1431-8598   |
|    | Disciplina              | 658.4034  |
|    | Soggetti                | Operations research<br>Management science<br>Game theory<br>Decision making<br>Operations Research, Management Science<br>Game Theory, Economics, Social and Behav. Sciences<br>Operations Research/Decision Theory |
|    | Lingua di pubblicazione | Inglese   |
|    | Formato                 | Materiale a stampa  |
|    | Livello bibliografico   | Monografia  |
|    | Nota di contenuto       | Introduction -- The Nature of the Beast -- Why Decision Analysis is the Right Solution -- Structure the Problem -- Elicit Probabilities --  |

Integrate All Information, Judgement, and Consequences -- Analyze the Results -- Difficult Questions to Structure -- Special Probability Approaches -- Multiple Parties and Claims- Pre-Trial and Trial Strategy Planning -- Review and Communication. .

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## Sommario/riassunto

This book is the first in-depth guide to applying the philosophy, theory, and methods of decision analysis to creating and executing winning legal strategies. With explanations that progress from introductory to advanced and practice problems at the end of each chapter, this is a book the reader will want to use and refer to for years to come. Practicing decision analysts, operations research and management science students, attorneys and law students will find this book an invaluable addition to their knowledge and skills. John Celona has over three decades of experience in teaching and applying decision analysis. John lectures in the School of Engineering at Stanford University and is on faculty at The Stanford Center for Professional Development, the American Course on Drug Development and Regulatory Sciences, and the Academy of the American Society for Healthcare Risk Management.

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