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Nota di contenuto

Cover; Title; Copyright; Contents; Preface; 1 Developing a Proposal; Some Basic Elements; Communicating Your Intentions; Priorities; Writing Big Proposals; Checklist for Big Proposal Development; 2 Monitoring Funding Sources; Utilizing Your Infrastructure to Locate Funding Sources; Seeking Governmental Sources; Foundation Resources; Contacting the Business Sector; A Checklist of Questions for Knowing the Funder; 3 Establishing Needs; Conducting Needs Assessments; Using Surveys; The Delphi Technique; Focus Groups; Conclusion; Checklist for Needs Assessments
4 Beginning Elements of the ProposalGuidelines; Objectives; Conducting a Literature Search for Grant Proposals; A Summary as a Working Blueprint; Introduction/Problem/Objectives Checklist; Evaluation Checklist for Project Abstracts or Summaries; 5 Procedures, Management and Evaluation; The Procedures Section; Timelines; Staffing; Evaluation Considerations; Procedures Checklist; 6 Calculating a Budget; Basic Principles; Facilities and Administrative Costs (Indirect Costs); Other Budgeting Considerations; Budget Checklist; 7 Preparing Research Proposals; Research Programs; Testing Hypotheses
Various Methodologies-Non-Experimental DesignsExperimental Designs; Reviews and Certifications; Detailed Evaluation Checklist for Research Proposals; 8 Strategies for Classroom Support; Seeking a Solution and Locating a Funder; Making Time to Craft Your Proposal; Scholarships, Sabbaticals and Travel Grants; Being Recognized-Awards; Initiating a Support Network; Repeating Your Success; Strategies for Classroom Support Checklist; 9 Submitting the Proposal; Planning the Details; Why Are Proposals Rejected?; The Review Process; Post-Script; Proposal Checklist for Technical Aspects
10 Implementing Your Grant, Or I Have the , What Now?Introduction; Awards, Terms and Conditions; Details x 2; Getting Ready: Gathering Your Resources; Behind the Scene: Financial Management; You Can't Do It Alone: Personnel Management; The End is Near-Reporting and Project Close-out; Post-Script; Appendix A: A Model of a Funded Proposal; Appendix B: A Basic "Toolbox" for Grant-Seekers; Bibliography; Index

Sommario/riassunto

"In a world of tightening budgets and increased competition for grant money, Developing a Winning Grant Proposal provides the guidelines, strategies, plans, and techniques to craft a fundable grant proposal. A user-friendly, engaging, and up-to-date guide, this book covers the entire process from the inception of a good idea, to the formulation of a strong proposal, to the next steps once a proposal is funded. Providing a basic overview and helpful tools for busy faculty and researchers, this is a must-have guide for anyone interested in the mechanisms that successful grant writers employ. Special Features Include:Appendices with a "Model of a Funded Proposal" and a "Basic Toolbox for Grant Seekers"Checklists for self-evaluating the efficacy of each portion of the grant proposalCoverage of complex issues in a concise and clear manner, perfect for grant writers facing tight time constraints"--