

1.	Record Nr.	UNINA990002005300403321
	Autore	Herdman, William Abbott <sr ; <1858-1924
	Titolo	Ascidians and amphioxus / W. A. Herdman
	Pubbl/distr/stampa	London : McMillan, 1904
	Descrizione fisica	p. [33]-138 ; 22 cm
	Collana	The Cambridge Natural History , Fishes, Ascidians etc. ; 7
	Disciplina	596.2
	Locazione	DAGEN
	Collocazione	61 II A.4/016.3
	Lingua di pubblicazione	Inglese
	Formato	Materiale a stampa
	Livello bibliografico	Monografia
2.	Record Nr.	UNISALENTO991000565159707536
	Autore	Franceschelli, Remo
	Titolo	Imprese e imprenditori / Remo Franceschelli
	Pubbl/distr/stampa	Milano : Giuffrè, 1972
	Edizione	[Rist. inalterata della 3. ed. con l'aggiunta di uno studio su L'impresa comunitaria]
	Descrizione fisica	xiii, 372 p. ; 25 cm
	Disciplina	346.07
	Soggetti	Imprenditori Imprese - Diritto
	Lingua di pubblicazione	Italiano
	Formato	Materiale a stampa
	Livello bibliografico	Monografia

3. Record Nr.	UNINA9910377826603321
Autore	Jones Stephen A.
Titolo	The Trade and Receivables Finance Companion : A Collection of Case Studies and Solutions // by Stephen A. Jones
Pubbl/distr/stampa	Cham : , : Springer International Publishing : , : Imprint : Palgrave Macmillan, , 2019
ISBN	9783030251390 303025139X
Edizione	[1st ed. 2019.]
Descrizione fisica	1 online resource (448 pages)
Disciplina	332.17530685 332.742
Soggetti	International finance Financial services industry Financial risk management International Finance Financial Services Risk Management
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Nota di contenuto	1. Conflicting needs: the need for risk mitigation and finance -- 2. The trade cycle: construction and facility calculation -- 3. Bills of lading: exercising control -- 4. Advance against collections: an alternative to the overdraft -- 5. Letters of credit for import: protecting the applicant -- 6. Letters of credit for export: protecting the beneficiary -- 7. Letter of credit non-bank issuer: risk appreciation and negotiation -- 8. Standby letters of credit: protecting the applicant and issuing bank -- 9. Advance payment guarantee: Applicant risk mitigation and clause construction -- 10. Back to back guarantees: managing risk -- 11. Pre-export finance: use of documentation to mitigate performance risk -- 12. Pre-shipment finance: funding the manufacturer -- 13. Stock: structuring financing solutions -- 14. Commercial terms: evaluation -- 15. Credit insurance: evaluating cover -- 16. Receivables finance: formulating the facility structure -- 17. Specific insured debt purchase: structuring asolution to meet the client's needs -- 18. Financing the

importer: structuring payables finance -- 19. Supporting the middle-party: minimising risk exposure -- 20. Discount purchase: reducing the facility requirement -- 21. Commodity finance: financing the trade cycle -- 22. Trade & receivables finance: structuring a compelling client focused solution.

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## Sommario/riassunto

The Trade and Receivables Finance Companion: A Collection of Case Studies and Solutions is based on the author's personal experience gained through more than 40 years in the field of trade finance. This Companion applies the techniques described in his first volume, Trade and Receivables Finance: A Practical Guide to Risk Evaluation and Structuring to an extensive range of international trade scenarios. Practical solutions are discussed and presented through a specially selected collection of more than 20 case studies. These books provide an unrivalled and highly practical set of manuals for the trade and receivables financier. The reader is taken on a journey from the structuring of trade products including collections, import and export letters of credit, back to back credits, guarantees and standby credits to fully and partially structured financing solutions for the importer, manufacturer, distributor, middle-party and exporter. Each funding technique provides a compelling alternative to an overdraft. The case studies include the risk assessment and financing of open account payables, stock and receivables transactions and the evaluation and use of credit insurance as a supporting tool. The structuring of commodity finance across the trade cycle, to include warehousing, and call-off is also described. Many of the chapters contain a summary 'keynote' overview and comprehensive 'deal sheet' extracts of the chosen solution detailing facility and operational requirements.

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