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Titolo	Land and food : the challenge of sustainable agriculture in the tropics / published under the direction of Robert Delleré
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Autore	Hadnagy Christopher
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Nota di contenuto	Cover; Title Page; Copyright; Contents; Foreword; Acknowledgments and Preface; Introduction; The Scholar and the Student; Using This Book

as a Social Engineer; Part I Building the Foundation; Chapter 1 What Is Nonverbal Communication?; The Different Aspects of Nonverbal Communication; Kinesics; Proxemics; Touch; Eye Contact; Olfactics; Adornment; Facial Expressions; How to Use This Information; Summary; Chapter 2 What Is Social Engineering?; Information Gathering; Pretexting; Elicitation; Rapport; Influence/Manipulation; Framing; Nonverbal Communications

The Three Basic Forms of Social Engineering Become Phishers of Men; When The Phone Is More Dangerous Than Malware; I Am Not the Social Engineer You Are Looking For; Using Social Engineering Skills; The Good; The Bad; The Ugly; Summary; Part II Decoding the Language of the Body; Chapter 3 Understanding the Language of the Hands; Communicating with Your Hands; Origin; Coding; Usage; High-Confidence Hand Displays; Low-Confidence and Stress Hand Displays; Getting a Handle on the Hands; Summary; Chapter 4 The Torso, Legs, and Feet; Legs and Feet; Torso and Arms; Summary

Chapter 5 The Science Behind the Face Just the FACS; What Is a Truth Wizard?; Emotions versus Feelings; Fear; Surprise; Sadness; Contempt; Disgust; Anger; Happiness; Perfect Practice Makes Perfect; Summary; Chapter 6 Understanding Nonverbal Displays of Comfort and Discomfort; Neck and Face Pacifying; What to Watch For; Mouth Covers; What to Watch For; Lips; What to Watch For; Eye Blocking; What to Watch For; Self-Comforting and Head Tilts; What to Watch For; Summary; Part III Deciphering the Science; Chapter 7 The Human Emotional Processor; Introducing the Amygdala

How the Amygdala Processes Information Hijacking the Amygdala; Human See, Human Do; Reading Other People's Expressions; Your Own Emotional Content; Nonverbal Social Proof; Using Amygdala Hijacking as a Social Engineer; Summary; Chapter 8 The Nonverbal Side of Elicitation; Artificial Time Constraints; Sympathy/Assistance Themes; Ego Suspension; Ask How, When, and Why Questions; Conversational Signals; Action Unit 1: Inner Brow Raiser; Action Unit 2: Outer Brow Raiser; Action Unit 4: Brow Lowerer; Conversational Signals of Emotions; Breaking Down Conversational Signals; Batons; Underliner Punctuation Question Mark; Word Search; Nonverbal Conversational Signals; Conversational Signals as a Social Engineer; Summary; Part IV Putting It All Together; Chapter 9 Nonverbal Communication and the Human Being; Applying This Information as a Professional Social Engineer; Using This Book to Defend; Becoming a Critical Thinker; Summary; Index

Sommario/riassunto

Learn to identify the social engineer by non-verbal behavior Unmasking the Social Engineer: The Human Element of Security focuses on combining the science of understanding non-verbal communications with the knowledge of how social engineers, scam artists and con men use these skills to build feelings of trust and rapport in their targets. The author helps readers understand how to identify and detect social engineers and scammers by analyzing their non-verbal behavior. Unmasking the Social Engineer shows how attacks work, explains nonverbal communications, and dem

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Disciplina	003/.5
Soggetti	Systems engineering Human-machine systems Cybernetics Ingenierie des systemes Systemes homme-machine Cybernetique Periodicals.
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