4	Record Nr.	UNINA990000048750403321
1.	Autore	Italia. Direzione generale del catasto e dei servizi tecnici erariali
	Titolo	Relazione dimostrativa dello stato e dell'andamento dei lavori catastali
	T ILOIO	dal 1. luglio 1910 al 30 giugno 1911
	Pubbl/distr/stampa	Roma : Tipografia Cooperativa sociale, 1912
	Descrizione fisica	149 p. : ill., 3 cart. f.t. ; 31 cm
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	Locazione	FINBC
	Collocazione	13 K 37 03
	Lingua di pubblicazione	Italiano
	Formato	Materiale a stampa
	Livello bibliografico	Monografia
2.	Record Nr.	UNINA9910457075003321
	Autore	Watson Scott A
	Titolo	The art of war for security managers [[electronic resource]] : 10 steps to enhancing organizational effectiveness / / Scott A. Watson
	Pubbl/distr/stampa	Amsterdam ; ; Boston, : Syngress/Elsevier, c2007
	ISBN	1-281-02250-0
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	Edizione	
	Descrizione fisica	1 online resource (199 p.)
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	Soggetti	Conflict management
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	Note generali	Description based upon print version of record.

Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Front cover; The Art of War for Security Managers; Copyright page; Table of contents; Preface; Acknowledgments; Chapter 1: Introduction to The Art of War; Executive Summary; Today's Threat Environment; Who Was Sun Tzu?; Applications of The Art of War; The Art of War for Security Managers; Discussion Questions; Chapter 2: Be a Leader!; Executive Summary; Who Would You Follow into Battle?; Fundamental Questions; Who Should Lead and Why?; The Leader's Role and Characteristics; Failures of Leadership; Leadership; Discussion Questions; Chapter 3: Accept the Inevitability of Conflict Executive SummaryConflict Is Inevitable; World-View and Conflict; Chapter 3 Scenario; Discussion Questions; Chapter 4: Know Yourself and Know Your Enemy; Executive Summary; Who Is the Enemy?; Discussion Questions; Chapter 5: Conduct Strategic Assessments; Executive Summary; Strategy and Tactics; Sun Tzu's View of Strategic Assessments; Sun Tzu's Strategic Assessments for the Security Manager; Conducting a Strategic Assessment; Chapter 5 Scenario; Discussion Questions; Chapter 6: Remember What Is Really Important; Executive Summary The SchoolyardThe Battlefield; Lessons Learned; The Business World; What Really Matters?; The Department; The Security Manager; Victory Is Important, Not Persistence; Chapter 6 Scenario; Discussion Questions; Chapter 7: Engage the Enemy; Executive Summary; Preparations; The Context of Battle; Types of Militarists; Fundamental Concepts of Battle; The Battle Equation; Basic Battle Strategies; Choosing a Basic Battle Strategy; Chapter 7 Scenario; Discussion Questions; Chapter 8: Maneuver Your Army; Executive Summary; Terrain and Position; Rules for Maneuvering Armies; Movement Chapter 8 Scenario Discussion Questions; Chapter 9: Adapt to the Battlefield; Executive Summary; Predictability; The Ultimate Strategic Advantage or Detriment; The Balance; Avoiding Predictability; Chapter 10 Scenario 1; Chapter 10 Scenario 2; Discussion Questions; Chapter 11: Collect Intelligence; Executive Summary The Importance of Intelli
Sommario/riassunto	The classic book The Art of War (or as it is sometimes translated, The Art of Strategy) by Sun Tzu is often used to illustrate principles that can apply to the management of business environments. The Art of War for Security Managers is the first book to apply the time-honored principles of Sun Tzu's theories of conflict to contemporary organizational security.Corporate leaders have a responsibility to make rational choices that maximize return on investment. The author posits that while conflict is inevitable, it need not be costly. The result is an efficient fram