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Titolo	The six immutable laws of mobile business // Philip Sugai, Marco Koeder, Ludovico Ciferri
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Descrizione fisica	1 online resource (223 p.)
Altri autori (Persone)	KoederMarco CiferriLudovico
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Soggetti	Cell phone services industry - Japan Cell phones - Social aspects - Japan Mobile communication systems - Economic aspects Cell phone services industry - Management New products
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Immutable law no. 1: value over culture -- Immutable law no. 2: the law of the ecosystem -- Immutable law no. 3: mobility empowers -- Immutable law no. 4: the value of time zones -- Immutable law no. 5: mobile-specific business models are essential -- Immutable law no. 6: the future is simplicity -- Parting thoughts.
Sommario/riassunto	Valuable lessons from Japan's mobile industry yield six immutable laws for mobile business Globally Japan's mobile customers have enjoyed better mobile devices, more content, and the most advanced functionality and services for more than a decade. Now, this book helps cut through the many myths and all of the hype surrounding Japan's mobile dominance to identify the most important laws that will guide the success of mobile businesses around the world. Based on detailed

market analysis and unprecedented access to the major players and pioneers of the Japanese mobile industry, this publication helps readers understand the six immutable laws of mobile business. These laws will help businesses successfully navigate the challenges that the world's Wireless Revolution brings. From Law #1 through Law #6, authors Philip Sugai, Marco Koeder, and Ludovico Ciferri guide readers to distinguish mobile myth from mobile fact, micro developments from macro trends, and regional characteristics from universal truths. The book highlights Japan's incredible efforts to offer consumers complex, high-tech devices with enriched services that are nonetheless elegant and easy to use, a quest that the authors have labeled "Simplexity." Based on their interviews and observations, the authors assert that "Simplexity" will be what truly empowers individual users through their mobile devices. Filled with case studies exploring all aspects of the Japanese mobile industry, this unique publication points carriers and content and service providers toward successful business models and practices for the present and future mobile Internet. This book serves as the beginning of the conversation of "The Six Immutable Laws of Mobile Business," which is regularly being updated and expanded upon at the Web site: www.siximmutablelaws.com.

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