1. Record Nr. UNICAMPANIAVAN0247578 Autore Carnegie, Dale Titolo How to win friends & influence people : a condensation from the book / Dale Carnegie; Jason McCoy [United States], : HN Publishing, 2011 Pubbl/distr/stampa 978-15-09-49142-1 **ISBN** Descrizione fisica 1 audiolibro (00:44 min.) Lingua di pubblicazione Inglese Materiale a stampa **Formato** Livello bibliografico Monografia From an era when self-help books had genuine depth, Dale Carnegie's Sommario/riassunto How to Win Friends and Influence People has influenced the world. No book in the self-help category matters more than this one. Learning to relate to people in the ways Carnegie instructs will help you personally as well as professionally. This book is a classic because Carnegie teaches timeless truths in timeless ways. This is a condensation of the original book.